

RAJAH & TANN ASIA

LAWYERS
WHO
KNOW
ASIA

RAJAH & TANN | *Singapore*



WWW.RAJAHTANNASIA.COM

MEMBER OF RAJAH & TANN ASIA NETWORK

AT LAST, WHAT
BUSINESS IN
THIS REGION
HAS BEEN
WAITING FOR.

LAWYERS
WHO REALLY
KNOW *ASIA.*

RAJAH & TANN
Singapore

WELCOME TO RAJAH & TANN.

Rajah & Tann has grown to be one of the largest law firms in Singapore, providing full service and high quality advice to an impressive list of clients. We have more than 300 lawyers, many ranked among the very best in their specialist practice areas.

We're delighted that Rajah & Tann consistently wins high praise from objective observers - for example, having recently been recognised as the Best Asian Law Firm by the International Legal Alliance Summit.

Despite such accolades, and our continued rapid growth, we're far from complacent. In recent years, our most important strategic goal has been to widen the scope of our services further, by establishing Rajah & Tann as a true regional legal powerhouse, capable of delivering exactly what our clients want, wherever and whenever they need it.

With the launch of Rajah & Tann Asia - a single team bringing together leading law firms and lawyers in ten countries - that vision has become a reality...

AT THE LEADING EDGE OF ASIAN LAW, AND UNRIVALLED FOR RESPONSIVENESS.

We've been at the leading edge of law in Asia, having worked on many of the biggest and highest profile cases in the region. As a result, we've developed an instinctive understanding of the issues, opportunities and challenges facing those doing business here.

We're equally proud of our reputation for responsiveness. With Rajah & Tann, you don't just benefit from the advice of brilliant individual lawyers; we're all about collective excellence.

Our aim is to ensure that every client has access to the skills, expertise and commitment of all our people. It's a truly collaborative approach to the practice of law, based on the simple principle of "whatever best serves our clients' interests".

In terms of the quality and scope of our legal and commercial expertise, we have highly talented and well-regarded lawyers dedicated to delivering the very highest standards of service across all our practice areas:

- Appeals & Issues
- Banking & Finance
- Capital Markets
- Commercial Litigation
- Competition & Antitrust and Trade
- Construction & Projects
- Corporate Real Estate
- Employment & Benefits
- Energy & Resources
- Entertainment & Media
- Family, Probate & Trusts
- Financial Institutions
- Foreign Investment Approvals
- Fraud, Asset Recovery & Investigations
- Funds and Investment Management
- Gaming
- General Corporate Commercial
- Hospitality
- Insurance & Reinsurance
- Integrated Regulatory
- Intellectual Property
- International Arbitration
- Islamic Finance
- Medical Law
- Mergers & Acquisitions
- Private Client
- Project Finance
- Restructuring & Insolvency
- Shipping & International Trade
- Sports
- Tax
- Technology, Media & Telecommunications
- White Collar Crime

PEOPLE WITH A PASSION FOR BUILDING LASTING RELATIONSHIPS.

We've told you a little about the expertise and professionalism of our team; crucial though these qualities are, we believe it's the "softer", less tangible attributes of a law firm that may be more important in building productive and long-lasting relationships with clients.

Put simply, you'll find our people are a pleasure to work with - personable, resourceful, and driven by a passion for getting the job done. They are problem-solvers par excellence, with both the judgement and the confidence to respond quickly and creatively to the toughest legal challenges. And their diversity is another source of strength, delivering real benefits to our clients in terms of the wider cultural understanding and broader range of perspectives that we can bring to bear on any issue.

In short, a law firm is only ever as good as its people - and ours truly are the best, as you can see from some of our recent accolades . . .

As others see us

Excels in handling cross-border deals with its extensive network in South-East Asia and China. Has an impressive

track record in advising on competing takeover offers, and is particularly strong in the insurance, healthcare, banking and real estate sectors.

Chambers Asia Pacific

This firm fields one of the finest arbitration practices on the scene, drawing on its impressive regional coverage and dispute resolution expertise. It frequently tackles large-scale and complex cases, particularly those involving energy and heavy civil engineering-related components.

Chambers Asia Pacific

This heavyweight full-service Singapore firm - the largest by number of lawyers - is highly regarded across a range of practices and has been expanding its significant reach across the region.

International Financial Law Review 1000

contact

NEXT STEPS?

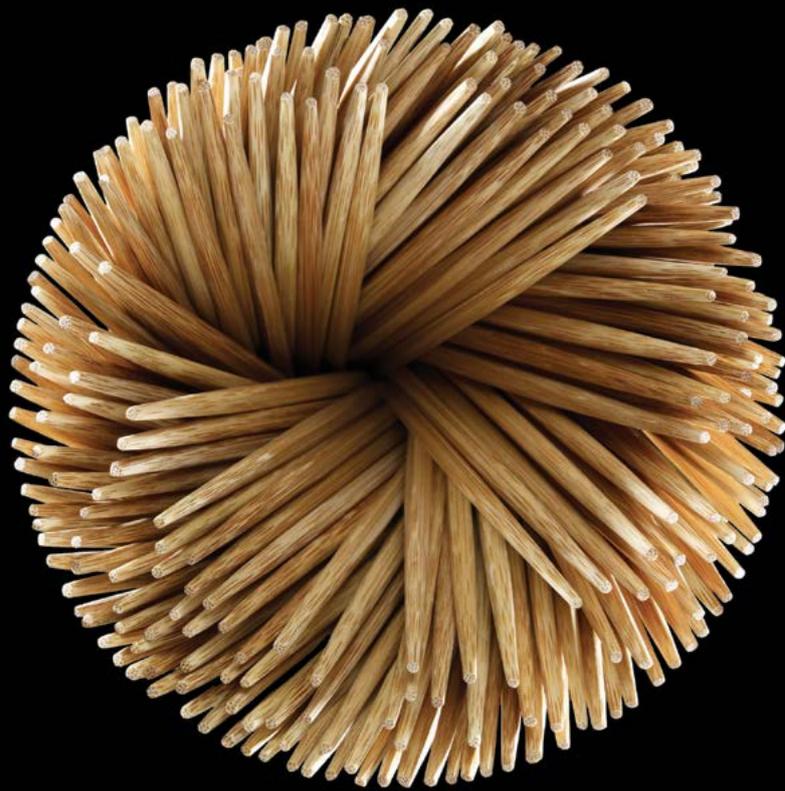
We hope this short introduction to our firm has given you a clear sense of what makes Rajah & Tann the best choice to provide you with legal services of the highest quality, both in Singapore and across our wider region.

If you'd like more information, or to arrange an initial meeting, we'd be very happy to hear from you.

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ASIA



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AT LAST, WHAT BUSINESS IN THIS REGION HAS BEEN WAITING FOR.

LAWYERS WHO REALLY KNOW **ASIA.**



Of course, there are a number of well-regarded law firms doing business across Asia.

But how many truly know their way around this dynamic and exceptionally diverse part of the world?

Rajah & Tann Asia is the region's new "home team". By bringing together leading local law firms and lawyers, we've created the first unified, coherent, and authentically Asian legal services offering throughout the region.

Crucially, that's not just about having a presence in all the key ASEAN jurisdictions.

At Rajah & Tann Asia, our single-minded goal is to be the best across the region and all our practice areas; a legal team of uniformly outstanding calibre capable of delivering exactly what clients really want, wherever and whenever they need it.

In short, we are Lawyers who know Asia.

Allow us to tell you a little more about how that could prove very much to your advantage...

TEN COUNTRIES, ONE TEAM. HERE TO GIVE YOU HOME ADVANTAGE.

So let's be absolutely clear about the difference. There are many law firms able to provide legal services to clients in more than one Asian jurisdiction. But if you do business in this region, Rajah & Tann Asia offers something entirely new...

We are one team that brings together leading law firms and lawyers in ten countries, each offering the highest standards of service to locally based clients - while collectively having the capacity to handle the most complex regional and cross-border transactions and to provide seamlessly excellent legal counsel across the region.

We have more than 650 fee earners, all working towards one shared goal: to give our clients home advantage. Wherever you need us, we are Lawyers who know Asia - doing business on our own turf, firmly rooted in a part of the world that we know and understand in a way that only a native-speaker can.

Never again will you need to search for a law firm whose talent, resources and expertise are entirely concentrated in this part of the world. Or engage multiple firms in order to meet all your needs in terms of cross-border connections and capabilities.

As ASEAN's inexorable rise continues, we believe our new offering is manifestly an idea whose time has come. After all, who better to advise you on your key legal issues across this region than Lawyers who know Asia?

Allow us to introduce you to our team...



R&T SOK & HENG | *Cambodia*

Based in Phnom Penh, R&T Sok & Heng is recognised as one of Cambodia's leading law firms, serving local and international clients, and extensively involved in local and cross-border transactions.

RAJAH & TANN 立杰
REPRESENTATIVE OFFICE | *China*

Our Shanghai representative office has local lawyers with in-depth local knowledge and expertise to support our clients' needs in China.

ASSEGAF HAMZAH & PARTNERS | *Indonesia*

Founded in 2001, Assegaf Hamzah & Partners has grown rapidly to become one of Indonesia's leading law firms.

RAJAH & TANN | *Lao PDR*

Our Vientiane office is one of the few regional legal teams with expertise in Laotian law that is able to advise clients planning to invest in Laos and in the broader Indochina region.

CHRISTOPHER & LEE ONG | *Malaysia*

Christopher & Lee Ong is led by a team of senior Malaysia-qualified partners who have accumulated considerable experience over the years in the Malaysian market.

RAJAH & TANN NK LEGAL | *Myanmar*

Based in Yangon, Rajah & Tann NK Legal is a long established firm with Myanmar-qualified lawyers, highly experienced in handling the challenges presented by their country's fast-developing legal and regulatory framework.

GATMAYTAN YAP PATACSIL
GUTIERREZ & PROTACIO (C&G LAW) | *Philippines*

Based in Manila, Gatmaytan Yap Patacsil Gutierrez & Protacio (C&G Law) is a dynamic, full-service law firm with lawyers of the highest calibre, and is the firm of choice for a wide range of domestic and international clients.

RAJAH & TANN | *Singapore*

Rajah & Tann Singapore is one of the largest law firms in Singapore, with many lawyers ranked among the very best in their practice areas. In addition to highly ranked shipping, litigation and corporate practices, Rajah & Tann's arbitration practice is rated among the top 40 in the world.

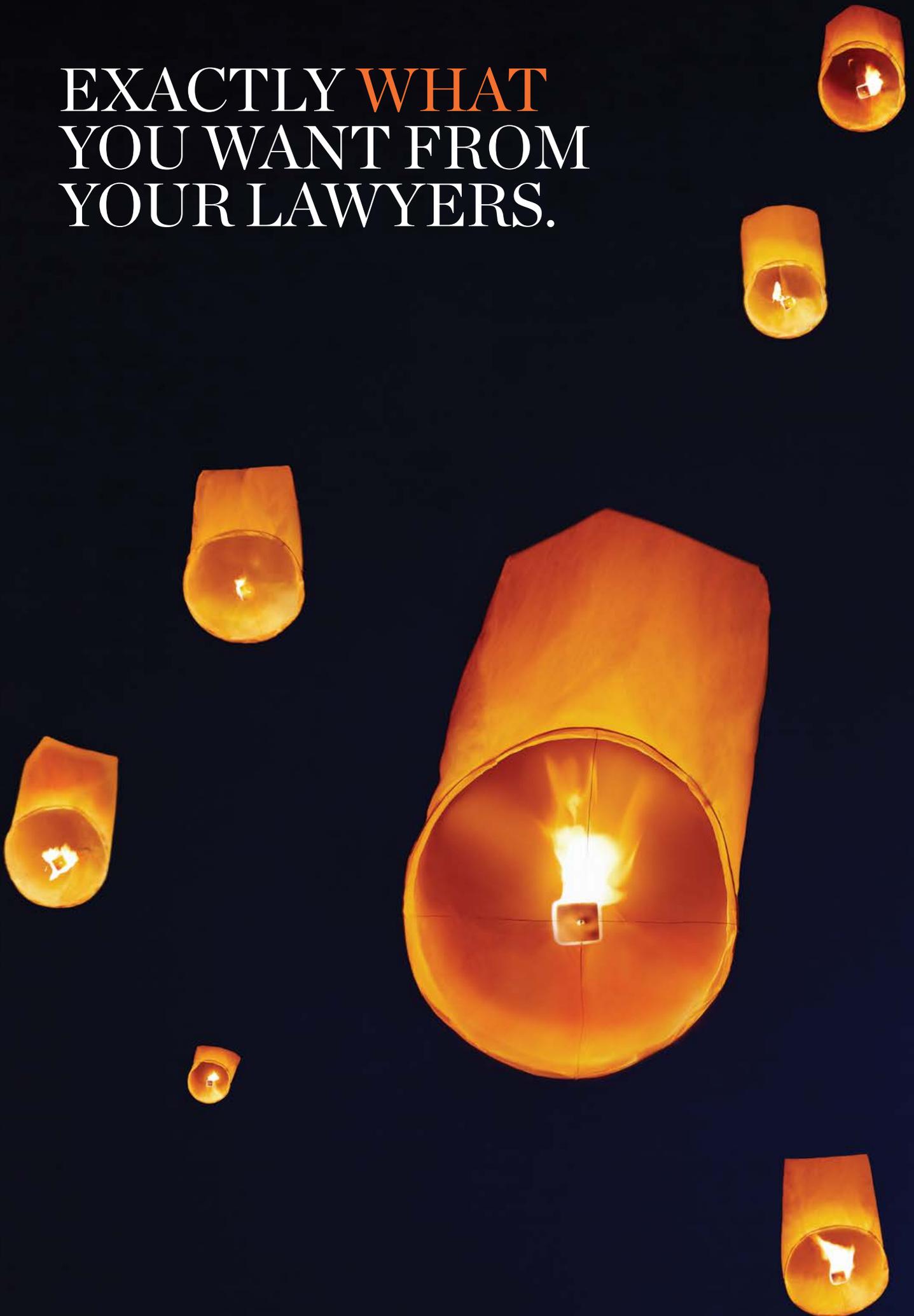
RAJAH & TANN | *Thailand*

Based in Bangkok, R&T Asia (Thailand) Limited is a well-regarded full service firm, providing local and international clients with a wide range of services, including representation in the Thai courts, and in international and domestic arbitration.

RAJAH & TANN LCT LAWYERS | *Vietnam*

Rajah & Tann LCT Lawyers is one of Vietnam's well established law firms, with offices in Ho Chi Minh City and Hanoi, and representing a wide range of domestic and international clients.

EXACTLY **WHAT**
YOU WANT FROM
YOUR LAWYERS.



EXACTLY WHERE YOU WANT IT.

Naturally, you expect specialist expertise of the highest quality from any lawyer you do business with. But that alone isn't enough. Our firmest belief, based on our long experience of working closely with clients of all types and sizes, is that legal know-how is just the starting point in building really successful long term relationships...

It's the way in which expertise is applied that makes the difference. And that's where the home advantage offered by Rajah & Tann Asia comes into play.

Even the most brilliant lawyers can flounder in a part of the world with which they are not truly familiar. And, of course, with so many different countries - each with a different legal and regulatory system, not to mention its own commercial and cultural norms - ASEAN countries pose particular challenges for incomers.

In contrast, our expertise has the firmest possible local foundations. Wherever we do business, we

speak the language; we understand the wider political context; we're well-connected, and rooted in the community; we know which levers to push and buttons to press.

But there's more to it than that. Another vital difference lies in the more intangible field of values and culture. While the component parts of Rajah & Tann Asia may only recently have come together, it's no "marriage of convenience", but a true meeting of minds. We are one team made up of firms and lawyers with a genuinely compatible outlook on life, a shared passion for what we do, and a firm commitment to collaborative working - all of which enable us to work together harmoniously in our clients' best interests.

We have as many big-hitting superstar lawyers as any of our competitors - and more than most - but we don't operate a star system. Even our highest profile partners are firmly committed to our belief that the secret of building deep and lasting client relationships is to collaborate closely with other team members, including partners in other practices or countries. And our set-up is designed to ensure that all our clients can have access to the skills and expertise of all our people.

In short, we're right here, where you need us, in Asia: one team, ready and waiting to give you the edge in all your business dealings across our region.



ALL THE EXPERTISE
YOU WOULD EXPECT.
WITH A UNIQUELY
ASIAN PERSPECTIVE.

So what are the legal issues currently facing your business? Or most likely to confront you at some point in the future? Whatever the answer to those questions, you can be sure we have all the heavyweight expertise you'll ever need.

Just as important, across all our offices and practice areas, there is our ability to see the law in the unique context of our home region, and to apply our know-how accordingly. We are on our own patch, so we know what works here... and what doesn't.

We have highly regarded lawyers, many rated among the very best in their specialist fields, working in the following practice areas:

- Appeals & Issues
- Banking & Finance
- Capital Markets
- Commercial Litigation
- Competition & Antitrust and Trade
- Construction & Projects
- Employment & Benefits
- Energy & Resources
- Entertainment & Media
- Family, Probate & Trusts
- Financial Institutions
- Foreign Investment Approvals
- Fraud, Asset Recovery & Investigations
- Funds and Investment Management
- Gaming
- General Corporate Commercial
- Hospitality
- Insurance & Reinsurance
- Integrated Regulatory
- Intellectual Property
- International Arbitration
- Islamic Finance
- Medical Law
- Mergers & Acquisitions
- Private Client
- Project Finance
- Real Estate
- Restructuring & Insolvency
- Shipping & International Trade
- Sports
- Tax
- Technology, Media & Telecommunications
- White Collar Crime



HELPING YOU
STAY **ONE STEP**
AHEAD, IN A
REGION ON
THE RISE.

We live in exciting times. Suddenly, our region finds itself in the global spotlight, enjoying a sustained period of rapid growth and attracting a torrent of foreign investment. It's a great time to be doing business in ASEAN, but also a challenging one...

Our strategic position as the crucial gateway between powerful regions is a key factor in ASEAN's dynamism. So too is a massive increase in cross-border mobility, particularly among a new generation of Southeast Asians - as we move towards ever greater regional integration, and the creation of a new economic force in Asia.

The opportunities are immense. But the risks and challenges are also very real for those unable to keep up with the pace of change, or to respond to increased competitive pressures that are inevitable in a region on the rise. It's a time, in short, for forward-thinking businesses to equip themselves with the very best legal counsel.

In each of the ten countries where we have offices, and across our home region, Rajah & Tann Asia's approach is based on real-time responsiveness. We're here, on the ground, when you need us, to help you seize the day. And we are always listening. Always open to feedback. Always looking for new ways to continue raising our game.

No less important is our ability to provide authoritative insight, with expert opinions and analyses. We know exactly what's going on here. And our firm grasp of all the key national and regional issues, relating to business and politics, means we see the big picture in a way that can play a vital part in shaping the decisions you make.

WHEN YOU'RE READY TO TALK, YOU'LL FIND WE SPEAK YOUR LANGUAGE.

We hope this short introduction to Rajah & Tann Asia has given you a flavour of what makes us different - and how that difference could give your business a real competitive advantage, across the region.



If so, we'd love to talk. From our very first conversation, you'll find you are dealing with people who - both literally and metaphorically - speak your language; know your markets as well as you do; and fully understand the precise nature of the specific challenges and opportunities currently before you.

To get that conversation started, please do contact Rajah & Tann Asia, via whichever of our offices is most convenient. We're one team, offering one uniformly exceptional standard of service, wherever we first meet.

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